

# Mid-range Competitive Comparison

Feature	Welltec Postmate 3M Plus	Bri-Lin LMQ-3	Bri-Lin 5K	Formax FD-2000	Formax FD-2030
MSRP / EMA	6,495.00 / 885.00	5,995.00 / 1,135.00	5,995.00 / 1,135.00	8,500.00 / 610.00	7,995.00 / 785.00
5 year cost	10,920.00	11,670.00	11,670.00	11,550.00	11,920.00
Machine weight	100 lbs	75 lbs	115 lbs	88.5 lbs	88.5 lbs
Sealing rollers	Two 3.25" rollers mounted in adjustable tensioning pillow blocks	Two - xx" dia. mounted directly to frame - not adjustable	Two - xx" dia. mounted directly to frame - not adjustable	Two - xx" dia. mounted in adjustable pillow blocks with torsion springs	Two - xx" dia. mounted in adjustable pillow blocks with torsion springs
Duty Cycle	200,000	None - factory recommends up to 80,000/month	Unlimited	up to 35,000 per month	up to 75,000 per month
Maximum form size	10" x 14"	8.5" x 14"	8.5" x 14"	8.5" x 14"	
Speed	7,200 / hour	7,000/ hour variable	7,000/ hour fixed	7,000 / hour fixed	9,000 / hour fixed
In-feed hopper capacity (28# MOCR)	800 - the largest infeed hopper in it's class			up to 200 sheets 24#	up to 250 sheets 24#
Out-feed tray capacity	250	None	None	approx 150 forms	approx 150 forms
Conveyor	Optional variable speed, auto-extending, conveyor will hold approx 450 sealed forms	36 inch integrated conveyor	Included	Optional 18" or 48" conveyor	Optional 18" or 48" conveyor
In-line capability	An optional interface is available to place the PM3 in-line with HP 4500 series and similar printers up to 120 ppm	Not available	Not available	Model FD 2000IL available - dedicated to in-line use only	??
Document feeding technology	Patented Friction Reverse Roller (FRR) technology automatically detects a double feed, separates the two forms, processes them in correct sequence without any operator intervention	Bottom Feed	Bottom Feed	Drop-in three roller feed system	Drop-in three roller feed system
Jam recovery	The FRR infeed practically eliminates jams due to double feeds. However, when a jam occurs the display panel will indicate where the jam is located for the operator to clear. If the forms are jammed in the sealing rollers, the machine has a power feed to force the forms through the sealer. If that fails, the operator has a manual crank to back the forms from the rollers.	None	None	None	None
Special Features unique to each machine	Counter includes a batch count option to run a specified number of documents and then pause for operator intervention. i.e.: can be used to stop every 250 forms to allow operator to clear the output hopper or 450 forms to avoid overflow on the conveyor.				
	FRR infeed system is the most reliable infeed in the marketplace				
	Electronic paper thickness sensor sets the parameters for the form in use and electronically detects doubles or incorrect forms				